



Figures in Millions except per share values

Company Overview

Starbucks Corporation purchases and roasts whole bean coffees. It operates 6,705 company-operated stores and 4,082 licensed stores in the United States; and 2,326 company-operated stores and 3,890 licensed stores in Canada, the U.K., China, Germany, Thailand, and internationally. The company provides regular and decaffeinated coffee beverages, Italian-style espresso beverages, cold blended beverages, iced shaken refreshment beverages, premium teas, packaged roasted whole bean coffees, and soluble coffees. Starbucks stores also offer various fresh food items, including pastries, prepared breakfast and lunch sandwiches, oatmeal, and salads, as well as juices and bottled water. In addition, it sells bottled Frappuccino beverages, Starbucks DoubleShot espresso drinks, and Discoveries chilled cup coffee, as well as markets and distributes Starbucks super-premium ice creams. Further, the company provides various coffee and tea products, and licenses its trademarks through other channels, such as licensed stores, grocery, and national foodservice accounts. Its brand portfolio includes the Starbucks. Tazo tea. Seattles Rest Coffee and Starbucks.

Low Risk Strong Moat High Growth Good Financials **Under Valued** Well Managed

Valuation

Current Price	\$ 45.30
NCAV	\$ 2.17
Total Net Reprod. Cost	\$ 9.82
Earnings Power Value (EPV)	\$ 27.10
Discounted Cash Flow (DCF)	\$ 45.95
Katsenelson Absolute PE	\$ 56.88
Ben Graham Formula	\$ 49.23



Key Statistics

Mkt Cap (\$M)	\$ 3	4,428.00
52 Wk High	\$	62.00
52 Wk Low	\$	40.55
% off 52Wk Low		11.7%

Company Stats

Shares Outstanding	760.0
Shares Float	739.2
Insider Ownership	0.08%
Insider Transactions	-1.1%
Institutional Ownersh	75.4%
Float Short	1.5%
Short Ratio	1.2
Piotroski (TTM)	6
Altman (MRQ)	8.9
Beneish (TTM)	-2.8



10 yr FCF Growth **Effectiveness**

Cash Flows

Owner Earnings FCF 5 yr FCF Growth

Avg FCF/S Avg ROA Avg	12.1%
Avg ROA	and the second of the
ROA	
-	4.2%
Ava	amadil
	10.9%
ROE	antani
Avg	19.3%

Margins & Pro	fitability
Gross	
Gross Margin	26.4%
Operating	
Operating Margin	14.9%
Net Profit	maill
Net Margin	10.7%

Fundamental Ratios	2010	2011	TTM
P/E	20.41	23.89	25.17
P/E (cash adjusted)	18.88	22.24	23.38
EV/EBITDA	10.20	13.65	14.71
EV/Free Cash Flow	17.43	17.81	18.07
P/S	1.81	2.55	2.71
P/BV	5.26	6.79	6.53
P/Tang BV	5.37	6.97	6.68
P/CF	10.41	13.81	14.78
P/OwnerEarnings	18.27	18.75	19.13
ROE	25.7%	28.4%	25.7%
ROA	14.8%	16.9%	16.6%
ROIC	29.7%	36.8%	34.7%
CROIC	33.5%	49.1%	48.5%
Current Ratio	1.55	1.83	2.26
Total Debt/Equity Ratio	0.74	0.68	0.54

Inventory Turnover

7.38

6.56

4.54

Efficiency

Receivables Turnover (TTM)	31.6
Inventory Turnover (TTM)	4.5
Days Sales Outstanding (TTM)	12.2

85.5%

33.9%

Quick Ratio(IVIRQ)	2.3
Current Ratio(MRQ)	1.7
LTD/Eq(MRQ)	0.1
Tot D/Eq(MRQ)	0.1

Financial Strength (MRQ)

Selected Financial Statements

(In Millions, Except per Share Amounts)		2007		2008		2009		2010		2011		TTM/Latest
Revenue	\$	9,411	\$	10,383	\$	9,775	\$	10,707	\$	11,700	\$	12,967
Gross Profit	\$	2,196	\$	1,993	\$	5,450	\$	6,249	\$	6,751	\$	7,291
Margin %		23.34%		19.19%		55.75%		58.36%		57.70%		56.22%
R&D	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Margin %		0.00%		0.00%		0.00%		0.00%		0.00%		0.00%
Operating Income	\$	1,054	\$	504	\$	562	\$	1,419	\$	1,729	\$	1,926
Margin %		11.20%		4.85%		5.75%		13.26%		14.77%		14.85%
Net Income	\$	673	\$	316	\$	391	\$	946	\$	1,246	\$	1,383
Margin %		7.15%		3.04%		4.00%		8.83%		10.65%		10.67%
F D Ob												
Earnings Per Share	•	0.00	Φ.	0.40	φ	0.50	Φ.	4.07	•	4.00	Φ.	4.00
Basic	\$ \$	0.90		0.43		0.53		1.27		1.66		1.83
Diluted	ф	0.87	Ф	0.43	\$	0.52	\$	1.24	\$	1.62	\$	1.80
Weighted Average Diluted Shares												
Outstanding		770.09		741.70		745.90		764.20		769.70		776.80
Dividends Per Share	\$		\$		\$		\$	0.22	¢.	0.51	φ.	0.62
Dividend Yield	Ф	- 0.000/	Ф	- 0.000/	Ф	- 0.000/	Ф				Ф	
	¢.	0.00%	φ	0.00%	φ	0.00%	φ	0.88%		1.31%	¢.	1.37%
Net Cash From Operating Activities	\$	1,331	Ф	1,259	\$	1,389	\$	1,705	Ф	1,612	Ф	1,613
(D.H '- MER)												
(Dollars in Millions)	•	0.000	•	0.050		0.500	_	0.447	•	0.055	•	0.444
Net Property, Plants & Equipment	\$	2,890	\$	2,956	\$	2,536	\$	2,417	\$	2,355	\$	2,444
Total Assets	\$	5,344	\$	5,673	\$	5,577	\$	6,386	\$	7,360	\$	8,309
Long-term Debt	\$	904	\$	992	\$	950	\$	932	\$	900	\$	906
Stockholders' Equity	\$	2,284	\$	2,491	\$	3,046	\$	3,675	\$	4,385	\$	5,385

Beneish M Score (5 Variable)

Beneish M Score (8 Variable)

Color Coding

Enter Ticker Refresh

-2.84

-2.46

0/23/2012												
		2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	TTM
Financial Statistics & Ratios												
Valuation Ratios												
P/E		37.78	42.71	47.48	40.23	52.03	29.67	24.79	37.42	20.41	23.89	25.1
P/E (cash adjusted)		35.90	41.42	45.83	39.61	51.22	29.01	23.78	35.71	18.88	22.24	23.3
EV/EBITDA		15.05	16.55	19.79	17.41	22.86	13.40	8.00	14.35	10.20	13.65	14.7
EV/Free Cash Flow		219.15	83.08	68.25	81.23	480.78	-677.89	35.59	24.96	17.43	17.81	18.0
P/S		2.47	2.86	3.54	3.14	3.76	2.11	0.76	1.48	1.81	2.55	2.7
P/BV		4.70	5.60	7.54	9.57	13.14	8.70	3.17	4.77	5.26	6.79	6.5
P/Tang BV		4.75	5.85	7.84	10.20	13.37	8.87	3.26	4.87	5.37	6.97	6.6
P/CF		12.01	15.29	19.65	15.68	19.23	10.46	4.12	8.97	10.41	13.81	14.7
P/OwnerEarnings		228.19	85.61	70.70	81.34	476.72	-650.42	31.74	25.17	18.27	18.75	19.1
ROE		12.5%	12.9%	15.8%	23.7%	25.3%	29.4%	12.7%	12.8%	25.7%	28.4%	25.79
ROA	~~	9.4%	9.8%	11.8%	14.1%	12.7%	12.6%	5.6%	7.0%	14.8%	16.9%	16.69
ROIC		14.8%	14.7%	20.2%	24.3%	23.5%	20.9%	9.6%	11.8%	29.7%	36.8%	34.79
CROIC		2.6%	7.7%	14.0%	12.3%	2.5%	-1.0%	6.9%	17.3%	33.5%	49.1%	48.59
GPA (Gross Profitability to Assets)	~	30.1%	87.5%	34.1%	39.9%	37.5%	41.1%	35.1%	97.7%	97.9%	91.7%	87.79
Book to Market		21.3%	17.9%	13.3%	10.4%	7.6%	11.5%	31.5%	21.0%	19.0%	14.7%	15.39
Solvency												
Quick Ratio	~	1.09	0.95	1.21	0.54	0.46	0.47	0.48	0.87	1.24	1.36	1.6
Current Ratio	~_	1.58	1.52	1.75	0.99	0.79	0.79	0.80	1.29	1.55	1.83	2.2
Total Debt/Equity Ratio		0.33	0.31	0.34	0.68	0.99	1.34	1.28	0.83	0.74	0.68	0.5
Long Term Debt/Equity Ratio		0.00	0.00	0.00	0.00	0.00	0.24	0.22	0.18	0.15	0.13	0.1
Short Term Debt/Equity Ratio		0.04	0.00	0.00	0.13	0.31	0.31	0.29	0.00	0.00	0.00	0.0
Efficiency Potics												
Efficiency Ratios Asset Turnover		1.43	1.49	1.59	1.81	1.76	1.76	1.83	1.75	1.68	1.59	1.5
Cash % of Revenue	_	5.3%	4.9%	5.7%	2.7%	4.0%	3.0%	2.6%	6.1%	10.9%	9.8%	11.69
Receivables % of Revenue		3.0%	2.8%	2.6%	3.0%	2.9%	3.1%	3.2%	2.8%	2.8%	3.3%	3.39
SG&A % of Revenue	\ \ \	6.1%	43.3%	5.7%	5.6%	6.1%	8.3%	7.6%	42.4%	41.2%	40.2%	39.09
R&D % of Revenue		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.09
Liquidity Ratios				i								
Days Sales Outstanding	^ ~/	10.8	10.2	9.7	10.9	10.5	11.2	11.6	10.1	10.3	12.1	12.
Days Inventory Outstanding		37.0	74.2	37.1	40.1	37.9	35.0	30.1	56.1	44.5	71.2	80.
Days Payable Outstanding		19.1	36.6	17.5	16.2	20.3	19.8	14.1	22.5	23.1	39.8	25.
Cash Conversion Cycle	~~~	28.7	47.9	29.3	34.8	28.1	26.4	27.6	43.7	31.7	43.5	66.
Receivables Turnover		33.71	38.44	41.58	38.49	37.52	36.75	33.63	32.55	37.33	33.95	31.6
Inventory Turnover	~~	9.87	5.56	10.87	10.25	10.36	10.87	12.12	6.37	7.38	6.56	4.5
Average Age of Inventory (Days)	~~	36.97	65.61	33.58	35.59	35.22	33.59	30.11	57.29	49.45	55.65	80.3
Intangibles % of Book Value		1.2%	4.2%	3.9%	6.1%	1.7%	1.8%	2.7%	2.2%	1.9%	2.6%	2.29
Inventory % of Revenue		8.0%	8.4%	8.0%	8.6%	8.2%	7.3%	6.7%	6.8%	5.1%	8.3%	9.69
Capital Structure Ratios												
LT-Debt as % of Invested Capital		0.4%	0.2%	0.2%	0.1%	0.1%	17.1%	15.3%	16.5%	17.4%	17.0%	14.59
ST-Debt as % of Invested Capital		5.6%	0.0%	0.0%	13.9%	28.7%	22.2%	19.8%	0.0%	0.0%	0.0%	0.09
LT-Debt as % of Total Debt		0.9%	0.7%	0.4%	0.2%	0.1%	18.0%	17.3%	21.7%	20.3%	18.5%	18.89
ST-Debt as % of Total Debt		13.4%	0.1%	0.1%	19.5%	31.8%	23.2%	22.4%	0.0%	0.0%	0.0%	0.09
Total Debt % of Total Assets		24.7%	23.7%	25.3%	40.5%	49.7%	57.3%	56.1%	45.4%	42.5%	40.4%	35.29
Working Capital % of Price		3.8%	2.7%	3.1%	-0.1%	-1.4%	-2.3%	-5.6%	3.1%	5.1%	5.8%	7.39
Quality Scores												
		0.00	7.00	7.00	0.00	F 00	0.00	7.00	0.00	7.00	0.00	0.0
Piostroski F Score		6.00	7.00	7.00	8.00	5.00	6.00	7.00	6.00	7.00	6.00	6.0
Altman Z Score (Original)		11.17	13.52	16.41	11.76	10.98	6.78	4.12	6.34	7.66	9.52	8.8
Altman Z Score (Revised)		18.07	22.03	27.25	18.05	16.33	8.92	4.09	8.91	11.81	15.63	16.72

-2.80

-3.80

-1.21

-1.81

-2.75

-2.95

-2.72

-2.95

-2.78

-2.96

-2.51

-2.92

-3.63

-4.54

-2.84

-2.92

-2.79

-2.52

10/23/2012





CLEAR

Earnings Quality Check with Accrual Analysis

Earnings growth due to accrual growth is not sustainable. This is like cookie jar accounting where a company "borrows" earnings from the future to make earnings look good today.

Balance sheet accrual can indicate whether capital is being used properly. A company with high accruals can come from acquiring or merging with companies which expands the asset base. Low balance sheet accrual companies tend to shrink their balance sheet through spin offs, share repurchases or large write offs. In these situations, it is usually removing bad performing assets or returning money to shareholders which is always a good use of capital.

High accruals indicate that the company has expanded its asset base rapidly.

Companies with high balance sheet accruals tend to have higher sales growth than low balance sheet accrual companies.

High balance sheet accruals also have a higher ROE.

Remember that maintaining a high sales growth or high ROE is difficult unless you have an entrenched moat. Such companies revert to the mean and disappoint.

Companies with low balance sheet accruals tend to have below average returns on equity. Analysts expect the company to lag

Color Coding: Green = safe zone, Yellow = ratio is getting into warning zone, Red = Danger zone. Ratios are too high or low. Requires check.

http://tinyurl.com/6p394ap

http://tinyurl.com/7ucpoe2

	_													_	
		2002	2003	2004	2005	2006	2007	2008		2009	2010		2011		TM/MRQ
Balance Sheet Accrual Ratio		-	14.4%	15.0%	0.2%	17.5%	21.9%	6.5%	-	15.1%	2.1%	- 2	21.2%	1	15.7%
Cash Flow Accrual Ratio		-	11.4%	11.3%	-9.5%	11.4%	18.5%	4.2%	-	17.8%	1.0%	1	19.1%	- 3	30.6%
Sloan Accrual Ratio		9.7%	7.4%	6.9%	-5.9%	6.2%	10.2%	2.5%	-	10.3%	0.5%		8.9%	1	15.1%
Earnings	\$	0.27	\$ 0.34	\$ 0.48	\$ 0.61	\$ 0.71	\$ 0.87	\$ 0.43	\$	0.52	\$ 1.24	\$	1.62	\$	1.80
Stock Price	\$	10.2	\$ 14.5	\$ 22.8	\$ 24.5	\$ 36.9	\$ 25.8	\$ 10.7	\$	19.5	\$ 25.3	\$	38.7	\$	45.3
Total Assets	\$	2,292.7	\$ 2,729.7	\$ 3,328.2	\$ 3,514.1	\$ 4,428.9	\$ 5,343.9	\$ 5,672.6	\$	5,576.8	\$ 6,385.9	\$	7,360.4	\$	8,308.9
Cash & Equivalent	\$		\$ 200.9	299.1	\$ 	\$ 	\$ 281.3	\$ 269.8	\$	599.8	\$ 1,164.0	\$	1,148.1	\$	1,501.3
Total Liabilities	\$		\$ 647.3	841.4				3,181.7	\$	2,531.1	\$ 2,711.2	\$	2,975.5	\$	2,923.9
Short Term Debt	\$	75.6	\$ 0.7	\$ 0.7	\$ 277.7	\$ 700.8	\$ 711.0	\$ 713.7	\$	0.2	\$ -	\$	-	\$	-
Long Term Debt	\$		\$ 4.4		\$	\$ 	\$ 550.1	\$ 549.6	\$	549.3	\$ 549.4	\$	549.5	\$	549.6
Net Operating Assets (NOA)	\$	1,632.7	\$ 1,886.6	\$ 2,192.0	\$ 2,197.4	\$ 2,618.6	\$ 3,264.0	\$ 3,484.4	\$	2,995.4	\$ 3,060.1	\$	3,786.3	\$	4,433.3
Net Income	\$	215.1	\$ 268.3	\$ 391.8	\$ 494.5	\$ 564.3	\$ 672.6	\$ 315.5	\$	390.8	\$ 945.6	\$	1,245.7	\$	1,383.4
CFO	\$	477.7	\$ 566.4	\$ 793.8	\$ 923.6	\$ 1,131.6	\$ 1,331.2	\$ 1,258.7	\$	1,389.0	\$ 1,704.9	\$	1,612.4	\$	1,612.6
CFI	\$	(485.3)	\$ (499.3)	\$ (632.2)	\$ (221.3)	\$ (841.0)	\$ (1,202.0)	\$ (1,086.6)	\$	(421.1)	\$ (789.5)	\$	(1,019.5)	\$	(1,486.7)
Balance Sheet Aggregate Accrual	\$	-	\$ 253.8	\$ 305.4	\$ 5.5	\$ 421.2	\$ 645.4	\$ 220.4	\$	(489.0)	\$ 64.7	\$	726.2	\$	647.0
Cash Flow Aggregate Accrual	\$	-	\$ 201.2	\$ 230.1	\$ (207.8)	\$ 273.7	\$ 543.4	\$ 143.4	\$	(577.1)	\$ 30.2	\$	652.8	\$	1,257.5

Piotroski Score

A discrete score between 0-9 which reflects nine criteria used to determine the strength of a firm's financial position. The Piotroski score is used to determine the best value stocks, nine being the best. The score was named after Chicago Accounting Professor, Joseph Piotroski who devised the scale according to specific criteria found in the financial statements. For every criteria (below) that is met the company is given one point, if it is not met, then no points are awarded. The points are then added up to determine the best value stocks.

- * Positive return on assets in the current year (1 point)
- * Positive operating cash flow in the current year (1 point)
- * Higher return on assets (ROA) in the current period compared to the ROA in the previous year (1 point)
- * Cash flow from operations are greater than ROA (1 point)

Leverage, Liquidity and Source of Funds

- * Lower ratio of long term debt to in the current period compared value in the previous year (1 point)
- * Higher current ratio this year compared to the previous year (1 point)
- * No new shares were issued in the last year (1 point)

Operating Efficiency

- * A higher gross margin compared to the previous year (1 point)
- * A higher asset turnover ratio compared to the previous year (1 point)

Piotroski F Scores	2002 6	2003 7	²⁰⁰⁴ 7	2005 8	2006 5	2007 6	2008 7	2009 6	2010 7	2011 6	ттм 6
Piotroski 1: Net Income	1	1	1	1	1	1	1	1	1	1	1
Piotroski 2: Operating Cash Flo	1	1	1	1	1	1	1	1	1	1	1
Piotroski 3: Return on Assets	1	1	1	1	0	0	0	1	1	1	0
Piotroski 4: Quality of Earnings	1	1	1	1	1	1	1	1	1	1	1
Piotroski 5: LT Debt vs Assets	1	1	1	1	1	0	1	0	1	1	1
Piotroski 6: Current Ratio	1	0	1	0	0	0	1	1	1	1	1
Piotroski 7: Shares Outstanding	0	0	0	1	1	1	1	0	0	0	1
Piotroski 8: Gross Margin	0	1	0	1	0	1	0	1	1	0	0
Piotroski 9: Asset Turnover	0	1	1	1	0	1	1	0	0	0	0

Altman Z Score

The Z-score formula may be used to predict the probability that a firm will go into bankruptcy within two years

Z-scores are used to predict corporate defaults and an easy-to-calculate control measure for the financial distress status of companies in academic studies. The Z-score uses multiple corporate income and balance sheet values to measure the financial health of a company

The main problem with the Altman Z formula is that the formula is not suited for many industries. Industries that operate with high leverage, such as radio and utilities will show a higher risk of bankruptcy

Also, industries with negative working capital, such as many retail and restaurant companies will also exhibit the same high level of bankruptcy.

(Wikipedia http://en.wikipedia.org/wiki/Z-Score_Financial_Analysis_Tool)

Z = 1.2*X1 + 1.4*X2 + 3.3*X3 + 0.6*X4 + 1.0*X5

There is also a revised Altman Z score which is adjusted for non manufacturing corporations. The revised formula is:

Z = 6.56*X1 + 3.26*X2 + 6.72*X3 + 1.05*X4

- X1 = Working Capital/Total Assets
- X2 = Retained Earnings/Total Assets
- X3 = EBITDA/Total Assets
- X4 = Market Value of Equity/Total Liabilities
- X5 = Net Sales/Total Assets

						Annu	ıal						MRQ	
	2002	2003	2	2004	2005	2006		2007	2008	2009	2010	2011	Q3	
Working Capital	\$ 310.0	\$ 315.3	\$	585.5	\$ (17.7)	\$ (405.8)	\$	(459.1)	\$ (441.7)	\$ 454.8	\$ 977.3	\$ 1,719.1	\$ 2,551.4	
Total Assets	\$ 2,292.7	\$ 2,729.7	\$	3,328.2	\$ 3,514.1	\$ 4,428.9	\$	5,343.9	\$ 5,672.6	\$ 5,576.8	\$ 6,385.9	\$ 7,360.4	\$ 8,308.9	
Total Liabilities	\$ 566.1	\$ 647.3	\$	841.4	\$ 1,423.4	\$ 2,200.4	\$	3,059.8	\$ 3,181.7	\$ 2,531.1	\$ 2,711.2	\$ 2,975.5	\$ 2,923.9	
Retained Earnings	\$ 804.8	\$ 1,069.7	\$	1,461.5	\$ 1,939.4	\$ 2,151.1	\$	2,189.4	\$ 2,402.4	\$ 2,793.2	\$ 3,471.2	\$ 4,297.4	\$ 4,935.8	
EBITDA	\$ 341.4	\$ 436.3	\$	624.3	\$ 796.4	\$ 906.2	\$	1,056.4	\$ 512.9	\$ 598.3	\$ 1,469.7	\$ 1,844.4	\$ 501.3	
Market Value of Equity	\$ 8,109.5	\$ 11,663.9	\$	18,754.6	\$ 20,010.3	\$ 29,277.0	\$	19,876.0	\$ 7,906.5	\$ 14,515.2	\$ 19,341.9	\$ 29,787.4	\$ 34,428.0	
Net Sales	\$ 3,288.9	\$ 4,075.5	\$	5,294.2	\$ 6,369.3	\$ 7,786.9	\$	9,411.5	\$ 10,383.0	\$ 9,774.6	\$ 10,707.4	\$ 11,700.4	\$ 3,303.6	
Normal Altman Z Score	11.17	13.52		16.41	11.76	10.98		6.78	4.12	6.34	7.66	9.52	8.86	
Revised Altman Z Score	18.07	22.03		27.25	18.05	16.33		8.92	4.09	8.91	11.81	15.63	16.72	

			Altma	n Z Score		Revised Altman Z Score				
X1	0.23	0.31	Annual	MRQ	_	Annual	MRQ			
X2	0.58	0.59								
X3	0.25	0.06	9.52	8.86		15.63	16.72			
X4	10.01	11.77	9.32	0.00		13.03	10.72			
X5	1.59	0.40								
					_					

Original Altman Z Score

When Z is 3.0 or more, the firm is most likely safe based on the financial data. However, be careful to double check as fraud, economic downturns and other factors could cause unexpected reversals

When Z is 2.7 to 3.0, the company is probably safe from bankruptcy, but this is in the grey area and caution should be taken.

When Z is 1.8 to 2.7, the company is likely to be bankrupt within 2 years. This is the lower portion of the grey area and a dramatic turnaround of the company is needed.

When Z is below 1.8, the company is highly likely to be bankrupt. If a company is generating lower than 1.8, serious studies must be performed to ensure the company can survive.

When Z is 2.6 or more, the firm is most likely safe based on the financial data. However, be careful to double check as fraud, economic downturns and other factors could cause unexpected reversals.

When Z is 1.1 to 2.6, the company is probably safe from bankruptcy, but this is in the grey area and caution should be taken.

When Z is below 1.1, the company is highly likely to be bankrupt. If a company is generating lower than 1.8, serious studies must be performed to ensure the company can survive.

The Beneish Model - M Score Variables

DSRI = Days' Sales in Receivables Index. Measured as the ratio of days' sales in receivables in year t to year t-1. A large increase in DSR could be indicative of revenue inflation.

GMI = Gross Margin Index. Measured as the ratio of gross margin in year t-1 to gross margin in year t. Gross margin has deteriorated when this index is above 1. A firm with poorer prospects is more likely to manipulate earnings.

AQI = Asset Quality Index. Asset quality is measured as the ratio of non-current assets other than plant, property and equipment to total assets.AQI is the ratio of asset quality in year t to year t-1. SGI = Sales Growth Index. Ratio of sales in year t to sales in year t-1. Sales growth is not itself a measure of manipulation. However, growth companies are likely to find themselves under pressure to

manipulate in order to keep up appearances.

DEPI = Depreciation Index. Measured as the ratio of the rate of depreciation in year t-1 to the corresponding rate in year t. DEPI greater than 1 indicates that assets are being depreciated at a slower rate. This suggests that the firm might be revising useful asset life assumptions upwards, or adopting a new method that is income friendly.

SGAI = Sales, General and Administrative expenses Index. The ratio of SGA expenses in year t relative to year t -1.

LVGI = Leverage Index. The ratio of total debt to total assets in year t relative to yeat t-1. An LVGI >1 indicates an increase in leverage TATA - Total Accruals to Total Assets. Total accruals calculated as the change in working capital accounts other than cash less depreciation.

The Beneish M Score Formula

The eight variables are then weighted together according to the following:

M = -4.84 + 0.92 * DSRI + 0.528 * GMI + 0.404 * AQI + 0.892 * SGI + 0.115 * DEPI - 0.172 * SGAI + 4.679 * TATA - 0.327 * LVGI + 0.115 * DEPI - 0.172 * SGAI + 4.679 * TATA - 0.327 * LVGI + 0.115 * DEPI - 0.115 * DEP

A score greater than -2.22 indicates a strong likelihood of a firm being a manipulator. In his out of sample tests, Beneish found that he could correctly identify 76% of manipulators, whilst only incorrectly identifying 17.5% of non-manipulators.

The 5 Variable Version of the Beneish Model

The five variable version excludes SGAI, DEPI and LEVI which were not significant in the original Beneish model.

M = -6.065 + 0.823*DSRI + 0.906*GMI + 0.593*AQI + 0.717*SGI + 0.107*DEPI

A score greater than -2.22 indicates a strong likelihood of a firm being a manipulator.

	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	TTM
M Score - 5 Variable	-	-2.80	-1.21	-2.75	-2.72	-2.78	-2.51	-3.63	-2.84	-2.79	-2.84
M Score - 8 Variable	-	-3.80	-1.81	-2.95	-2.95	-2.96	-2.92	-4.54	-2.92	-2.52	-2.46
DSRI	0.95	0.94	1.13	0.96	1.06	1.04	0.87	1.02	1.17	1.01	0.00
GMI	0.36	2.74	0.97	1.03	0.91	1.22	0.34	0.96	1.01	1.03	0.00
AQI	1.97	0.95	0.90	1.05	1.03	1.20	1.06	1.05	0.87	0.95	0.00
SGI	1.24	1.30	1.20	1.22	1.21	1.10	0.94	1.10	1.09	1.11	0.00
DEPI	0.94	0.92	1.03	1.08	1.05	0.86	0.93	0.99	0.97	1.00	0.00
SGAI	7.05	0.13	0.98	1.08	1.37	0.91	5.60	0.97	0.98	0.97	0.00
TATA	-0.11	-0.12	-0.12	-0.12	-0.12	-0.17	-0.18	-0.12	-0.05	-0.03	0.00
LVGI	0.95	1.05	1.48	1.25	1.16	0.95	0.79	0.95	0.98	0.87	0.00

Starbucks Corporation (SBUX) 10/23/2012

Update CLEAR Enter Ticker

			Enter	Competitor Ti	ickers	Enter Competitor Tickers									
	SBUX	GMCR	PEET	CBOU	JVA										
		:			:		:								
Company	Starbucks	Green Consumer	Peet's Coffee & Consumer	Caribou Coffee	Coffee Holding Consumer										
Sector	Services	Goods	Goods	Services	Goods										
Industry	Specialty	Processed &	Processed &	Specialty	Processed &										
Country	Eateries USA	Packaged USA	Packaged USA	Eateries USA	Packaged USA										
Earnings Date	1-Nov-2012	27-Nov-2012	31-Jul-2012	6-Aug-2012	14-Sep-2012										
Price Market Cap	\$45.30 \$34,428.00	\$24.03 \$3,737.39	\$73.46 \$968.94	\$11.99 \$243.76	\$7.08 \$45.10										
Change	-0.85%	0.42%	0.01%	0.42%	1.29%										
Volume	8,245,699	2,579,050	244,129	188,109	89,217										
Change from Open Gap	-0.94% 0.09%	-0.12% 0.54%	0.00% 0.01%	0.42% 0.00%	-1.67% 3.00%										
50-Day High	-12.88%	-27.51%	-3.47%	-19.80%	-21.58%										
50-Day Low	0.44%	12.66%	0.27%	3.10%	19.59%										
52-Week High 52-Week Low	-26.43% 13.33%	-67.52% 40.44%	-5.34% 41.11%	-36.36% 20.75%	-51.96% 45.67%										
52-Week LOW	13.33%	40.44%	41.1170	20.75%	45.07%		:	1	:						
P/E	25.31	11.07	68.02	23.51	78.67										
Forward P/E	21.27	9.57	32.08	21.04	6.94										
PEG P/S	1.37 2.65	0.54 1.03	3.05 2.53	1.04 0.73	4.92 0.24										
P/B	6.40	1.69	5.10	2.50	1.92										
P/Cash	13.78	26.89	25.35	6.61	32.92										
P/Free Cash Flow Dividend Yield	75.63 1.50%	0.00	264.02 0.00%	22.16 0.00%	0.00 1.69%										
Payout Ratio	37.10%	0.00%	0.00%	0.00%	90.73%										
EPS (ttm)	\$1.79	\$2.17	\$1.08	\$0.51	\$0.09										
EPS growth this year EPS growth next year	30.80% 19.66%	127.33% 12.05%	3.74% 31.61%	271.80% 29.55%	-68.16% 104.00%										
EPS growth past 5 years	17.14%	75.36%	19.31%	35.66%	2.19%										
EPS growth next 5 years	18.45%	20.60%	22.33%	22.67%	16.00%										
Sales growth past 5 years EPS growth quarter over quarter	8.48% 18.59%	63.73% 25.21%	12.06% -22.86%	6.69% -38.38%	23.46% 506.41%										
Sales growth quarter over quarter	12.67%	21.19%	5.27%	1.07%	24.38%										
Return on Assets Return on Equity	17.96% 28.46%	11.18% 17.17%	6.79% 8.17%	8.25% 11.27%	2.77% 4.36%										
Return on Investment	24.02%	13.07%	7.79%	10.67%	4.61%										
Current Ratio Quick Ratio	2.26 1.65	2.46 1.04	4.72 2.44	2.63 1.57	3.50 2.05										
LT Debt/Equity	0.10	0.18	0.00	0.00	0.00										
Total Debt/Equity	0.10	0.18	0.00	0.00	0.06										
Gross Margin	26.40%	33.30%	48.56%	48.34%	5.09%	1									
Operating Margin	14.86%	14.67%	5.87%	4.37%	0.95%										
Profit Margin	10.67%	9.58%	3.80%	3.29%	0.50%										
Shares Outstanding	700.00	455.50	42.40	20.22	6.07										
Shares Outstanding Shares Float	760.00 739.23	155.53 131.20	13.19 13.03	20.33 19.98	6.37 5.30										
Insider Ownership	0.08%	5.97%	7.33%	0.81%	5.72%										
Insider Transactions	-1.05%	-36.86%	0.00%	-5.72%	-53.55%										
Institutional Ownership Institutional Transactions	75.36% -1.77%	80.18% 0.72%	0.00% -9.62%	76.66% -5.17%	2.83% -5.26%										
Float Short	1.47%	34.12%	19.41%	14.51%	19.80%										
Short Ratio	1.2	6.2	10.2	9.0	3.1			<u> </u>							
Performance (Week)	-4.97%	9.08%	0.03%	-5.22%	1.14%										
Performance (Month)	-11.30%	-10.20%	0.08%	-16.39%	-8.41%										
Performance (Quarter)	-9.90%	36.85%	-1.32%	-2.52%	31.35%										
Performance (Half Year) Performance (Year)	-21.42% 9.18%	-46.12% -64.58%	2.04% 22.47%	-24.26% -8.47%	-18.81% -38.06%										
Performance (Year)	9.18%	-64.58%	22.47%	-8.47%	-38.06%										
Beta	1.21	0.99	0.86	1.68	2.35										
Average True Range Volatility (Week)	1.13 2.48%	1.39 5.45%	0.08 0.05%	0.47 3.66%	0.37 4.32%										
Volatility (Month)	2.23%	5.90%	0.10%	3.34%	4.59%										
20-Day Simple Moving Average	-7.16%	2.99%	0.04%	-8.68%	-0.49%										
50-Day Simple Moving Average 200-Day Simple Moving Average	-7.70% -11.48%	-5.00% -32.91%	-0.18% 8.92%	-8.93% -15.84%	2.92% -9.19%										
Relative Strength Index (14)	32.11	49.82	47.04	32.95	51.49										
Analyst Recom	2.00	2.40	2.80	1.40	1.50										
Average Volume Relative Volume	9,141.66 0.90	7,207.74 0.36	247.16	321.12	339.67 0.26										
Neiative volulile	0.90	: 0.30	0.99	0.59	: 0.20	: :	:	:							

Starbucks Corpo	oration		Shares Out.	M.O.S	Growth	Discount %	Terminal %	Select FCF	Adjust 2011 FCF			
(SBUX) 10/23/2012		Select input with	760.00	50%	15.0%	9.0%	0%	Owner Earnings				
		each list or enter										
Enter Ticker	Refresh	CLEAR	Current Price \$45.30	Fair Value \$45.95	Suy Under \$22.98	Actual M.O.S	52 Wk High \$62.00	52 Wk Low \$40.55				
Fiscal Year	Trend	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	ттм
Cash Flow Data Cash from Operations	·	\$477.7	\$566.4	\$793.8	\$923.6	\$1,131.6	\$1,331.2	\$1,258.7	\$1,389.0	\$1,704.9	\$1,612.4	\$1,612.6
Capex	~	(\$375.5)	(\$357.3)	(\$386.2)	(\$644.0)	(\$771.2)	(\$1,080.3)	(\$984.5)	(\$445.6)	(\$440.7)	(\$531.9)	(\$676.0)
Cash Flow Owner Earnings FCF		\$675.2 \$35.5	\$763.0 \$136.2	\$954.2 \$265.3	\$1,276.0 \$246.0	\$1,522.6 \$61.4	\$1,900.9 (\$30.6)	\$1,919.4 \$249.1	\$1,618.6 \$576.8	\$1,858.5 \$1,058.6	\$2,156.7 \$1,588.8	\$2,380.4 \$1,839.5
		YOY% Change	283.4%	94.7%	-7.3%	-75.0%	-149.8%	-915.1%	131.6%	83.5%	50.1%	15.8%
Margins Gross Margin	~~	21.0%	58.6%	21.4%	22.0%	21.3%	23.3%	19.2%	55.8%	58.4%	57.7%	56.2%
Operating Margin Net Margin	-	9.7% 6.5%		11.5% 7.4%	12.3% 7.8%	11.5% 7.2%	11.2% 7.1%	4.9% 3.0%	5.7% 4.0%	13.3% 8.8%	14.8% 10.6%	14.9% 10.7%
EPS & Tax												
Diluted EPS		\$0.27 37.0%		\$0.48 37.2%	\$0.61 37.9%	\$0. 71 35.8%	\$0.87	\$0.43	\$0.52	\$1.24 34.0%	\$1.62	\$1.80
Tax Rate	<u>: : : : : : : : : : : : : : : : : : : </u>	37.0%	38.5%;	31.2%;	37.9%;	35.8%	36.3%	31.3%	30.1%	34.0%;	31.1%	31.6%
Efficiency & Profitability CROIC		2.6%	7.7%	14.0%	12.3%	2.5%	-1.0%	6.9%	17.3%	33.5%	49.1%	48.5%
FCF/Sales Inventory Turnover		1.1%		5.0% 10.9	3.9% 10.3	<mark>0.8%</mark> 10.4	-0.3% 10.9	2.4% 12.1	5.9% 6.4	9.9% 7.4	13.6% 6.6	14.2% 4.5
Return On Assets (ROA) Retun On Equity (ROE)		9.4% 12.5%	9.8%	11.8% 15.8%	14.1% 23.7%	12.7% 25.3%	12.6% 29.4%	5.6% 12.7%	7.0% 12.8%	14.8% 25.7%	16.9% 28.4%	16.6% 25.7%
		12.070	. 12.070.	10.070.	20.170.	20.070	20.170.	121170	12.070.	20.770.	20.170.	20.170
Debt Related Debt to Equity		32.8%		33.8%	68.1%	98.7%	134.0%	127.7%	83.1%	73.8%	67.9%	54.3%
Capitalization Ratio FCF to Total Debt		0.3% 6.3%		0.1% 31.5%	0.1% 17.3%	0.1% 2.8%	19.4% -1.0%	18.1% 7.8%	15.3% 22.8%	13.0% 39.0%	11.1% 53.4%	9.3% 62.9%
FCF to Short Term Debt		47.0%	18871.1%	36092.8%	88.6%	8.8%	-4.3%	34.9%	288400.0%			
FCF to Long Term Debt	<u> </u>	700.1%	3129.3%	7332.3%	8572.0%	3136.5%	-5.6%	45.3%	105.0%	192.7%	289.1%	334.7%
5 Year Multi-Year Perf	2006-2010	2007-2011	2006-2009	2007-2010	2008-2011	2006-2008	2007-2009	2008-2010	2009-2011	Median		
Tang Shareholder Equity Owner Earnings FCF	13.3% 103.8%	17.5% 0.0%		17.1% 0.0%	20.8% 85.5%	5.2% 101.4%	15.2% 0.0%	21.9% 106.1%	19.8% 66.0%	17.1% 85.5%		
CROIC	6.9%	17.3%	4.7%	12.1%	25.4%	2.5%	6.9%	17.3%	33.5%	12.1%		
FCF/Sales ROA	2.4% 12.6%	5.9% 12.6%		4.2% 9.8%	7.9% 10.9%	0.8% 12.6%	2.4% 7.0%	5.9% 7.0%	9.9% 14.8%	4.2% 10.9%		
ROE Cross Margin	25.3%	25.7% 55.8%		19.3% 39.5%	19.3% 56.7%	25.3% 21.3%	12.8% 23.3%	12.8% 55.8%	25.7% 57.7%	19.3% 39.5%		
Gross Margin Operating Margin	23.3% 11.2%	11.2%		8.5%	9.5%	11.2%	23.3% 5.7%	5.7%	13.3%	9.5%		
Net Margin Revenue Growth	7.1% 8.3%	7.1% 5.6%		5.6% 4.4%	6.4% 4.1%	7.1% 15.5%	4.0% 1.9%	4.0% 1.6%	8.8% 9.4%	6.4% 5.6%		
Earnings Growth	15.0%	16.8%	-9.9%	12.5%	55.6%	-22.2%	-22.7%	69.8%	76.5%	15.0%		
Cash from Ops Growth	10.8%	4.9%	7.1%	8.6%	8.6%	5.5%	2.1%	16.4%	7.7%	7.7%		
10 Year Multi-Year Per	rformance 2002-2009	2003-2010	2004-2011	2002-2007	2003-2008	2004-2009	2005-2010	2006-2011	2002-2011	Median		
Tang Shareholder Equity Owner Earnings FCF	8.3% 48.9%	8.8% 34.0%		5.6% 0.0%	4.0% 12.8%	4.5% 16.8%	12.9% 33.9%	14.3% 91.7%	10.7% 52.5%	8.6% 33.9%		
CROIC	7.3%	10.0%	13.2%	5.2%	7.3%	9.6%	9.6%	12.1%	17.3%	9.6%		
FCF/Sales ROA	2.9% 10.8%	3.6% 12.2%		2.2% 12.2%	2.9% 12.2%	3.1% 12.2%	3.1% 12.7%	4.2% 12.7%	3.6% 12.2%	3.1% 12.2%		
ROE	14.3%	19.7%	24.5%	19.7%	19.7%	19.7%	24.5%	25.5%	19.7%	19.7%		
Gross Margin Operating Margin	21.7% 10.8%	22.7% 11.3%		21.7% 11.3%	21.7% 11.3%	21.7% 11.3%	22.7% 11.3%	39.5% 11.3%	22.7% 11.3%	22.7% 11.3%		
Net Margin	6.9%	7.2%	7.3%	7.2%	7.2%	7.2%	7.2%	7.2%	7.2%	7.2%		
Revenue Growth Earnings Growth	16.8% 9.8%	14.8% 20.3%		23.4% 26.4%	20.6% 4.8%	13.0% 1.6%	10.9% 15.2%	8.5% 17.9%	15.1% 22.0%	14.8% 17.9%		
Cash from Ops Growth	16.5%	17.0%	10.7%	22.8%	17.3%	11.8%	13.0%	7.3%	14.5%	14.5%		
Projection of future Fr	ee Cash Flow 2012	v 2013	2014	2015	2016	2017	2018	2019	2020	2021		
Yearly Growth Input Field 15%	\$1,827.12	\$2,101.19	\$2,416.37	\$2,636.65	\$2,992.60	\$3,396.60	\$3,855.14	\$3,976.16	\$4,459.26	\$5,001.06		
Terminal Growth	2022 \$ 5,001.06	2023	2024	2025	2026	2027	2028	2029	2030	2031 5,001.06		
Calculation					atrix: Growth							
Total Cash	\$	2,497.60		OCHSILIVILY III	utilix. Olowtil			Discount Rates				
MAX(0,Current Liabilities-Current A Excess Cash	\$	2,497.60			11%	\$ 43.89	\$ 40.41	9% \$ 37.35	\$ 34.63 \$	11% 32.22		
Adding some Intangibles	\$	-		Currently Dates	13%	\$ 48.88	\$ 44.91	\$ 41.41	\$ 38.31 \$	35.56		
Interest Bearing Debt Present Value	\$ \$	549.60 34,924.17		Growth Rates	15%					39.28 43.44		
Shares Outstanding		760			19%					48.07		
Per Share Value Desired Margin of Safety	\$	45.95 50%		Sensitivity Ma	atrix: Margin	of Safety %						
Purchase Price	\$	22.98			3 -	-		Discount Rates				
Current Price Margin of Safety	\$	45.30 1%			11%	-3.2%	-12.1%	9% -21.3%	-30.8%	-40.6%		
				O	13%	7.3%	-0.9%	-9.4%	-18.2%	-27.4%		
Variable Fields Intangibles% add to DCF		0%		Growth Rates	15%	16.9% 25.4%	9.3% 18.5%	1.4% 11.2%	-6.8% 3.6%	-15.3% -4.3%		
Decay Rate (Yr4E-Yr7E)		10%			19%	33.2%	26.8%	20.1%	13.1%	5.8%		
Extra Decay (Yr8E-Yr10E)		10%										

10/23/2012

Shares Out.	M.O.S	Growth	Projection	EPS	Corp Bond
760.00	66%	15.0%	Analyst	\$1.78	3.50
	0076	15.0%	Estimate		

Enter Ticker	

Refresh

CLEAR	
-------	--

2004

Current Price	Intrinsic \$	Buy Under	Actual M.O.S	52 Wk High	52 Wk Low
\$45.30	\$49.23	\$16.74	8%	\$62.00	\$40.55

	2006-2010	2007-2011	2006-2009	2007-2010	2008-2011	2006-2008	2007-2009	2008-2010	2009-2011	Median
5 Yr EPS Growth	15.0%	16.8%	-9.9%	12.5%	55.6%	-22.2%	-22.7%	69.8%	76.5%	15.0%

	2002-2009	2003-2010	2004-2011	2002-2007	2003-2008	2004-2009	2005-2010	2006-2011	Median	
10 Yr EPS Growth	9.8%	20.3%	19.0%	26.4%	4.8%	1.6%	15.2%	17.9%	17.9%	

2005

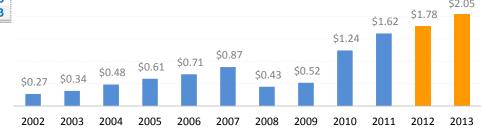
	2002	2003	
Diltued EPS	\$ 0.27	\$ 0.34	1
	2012E	2013E	
Forecast Method	\$ 1.32	\$ 1.52	
Linear Regression Method	\$ 1.11	\$ 1.28	
Analyst Estimate	\$ 1.78	\$ 2.13	-

Graham Value Calculation

Normal Earnings	\$ 1.78
Growth Rate	15.00%
Corp Bond Rate	3.50
Per Share Value	\$ 49.23
MOS	66%
Purchase Price	\$ 16.74
Current Price	\$45.30
Actual Discount	8%



Growth Sensitivity Incremen	10%
EPS Sensivity Increments	10%



2006

0.71 \$

2007

0.87 \$

2009

\$2.05

0.43 \$ 0.52 \$ 1.24 \$ 1.62 \$ 1.80

2008

	EPS									
	\$	1.42	\$	1.60	\$	1.78	\$	1.96	\$	2.14
12.0%	\$	34.01	\$	38.26	\$	42.52	\$	46.77	\$	51.02
13.5%	\$	36.70	\$	41.29	\$	45.87	\$	50.46	\$	55.05
15.0%	\$	39.38	\$	44.31	\$	49.23	\$	54.15	\$	59.08
16.5%	\$	42.07	\$	47.33	\$	52.59	\$	57.84	\$	63.10
19.8%	\$	47.98	\$	53.97	\$	59.97	\$	65.97	\$	71.96

Starbucks Corpora	ation	Current EPS Exp Growth	Dividend Yield	Business Risk	Financial Risk	Earnings Predictabilit y		
(SBUX)		25%	1.49%	Excellent	Excellent	Above Average)	
10/23/2012		Current PE		16 of 20 pts	20 of 20 pts	13 of 20 pts		
Enter Ticker Refresh	CLEAR							
The state of the s								
Katsenelson Absolute PE	Current Price	Fair Value	Fair Value PE	Current PE	FV Exp Grth	M.O.S		
	\$45.30	\$56.88	31.60	25.31	25%	20%		
Determine Business Risk ROE	2007 29.45%	2008 12.67%	2009 12.83%	2010 25.73%	2011 28.41%	TTM 25.69%	AVERAGE 22.5%	STDEV 7.7%
Consistency/quality check		0	1	1	1	1	4	
ROA Consistency/quality check	12.59%	5.56% 0	7.01% 1	14.81% 1	16.92% 1	16.65% 0	12.3% 3	4.9%
CROIC	-0.95%	6.92%	17.32%	33.53%	49.13%	48.50%	25.7%	21.3%
Consistency/quality check		0	1	1	1	1	4	,
Intangibles % of Book Value	1.84%	2.67%	2.24%	1.93%	2.55%	2.19%	2.2%	0.3%
Consistency/quality check		1	1	1	1	1	5	
Business Risk Factor:	16 pts out of	f 20	Excellent	6% Factor			16	0.0%
				:				
Determine Financial Risk Current Ratio	2007 0.79	2008 0.80	2009 1.29	2010 1.55	2011 1.83	TTM 2.26	AVERAGE 1.42	STDEV 0.58
Consistency/quality check		1	1	1	1	1	5	
Total Debt/Equity Ratio	1.34	1.28	0.83	0.74	0.68	0.54	0.90	0.33
Consistency/quality_check		1	1	1	1	1	5	
Short Term Debt/Equity Ratio	0.31	0.22	0.18	0.15	0.13	0.10	0.18	0.08
Consistency/quality check	4.000/	1	1	1	1	1	5	05.00/
FCF to Total Debt Consistency/quality check	-1.00%	7.83% 1	22.79% 1	39.05% 1	53.40% 1	62.91% 1	30.8% 5	25.3%
Financial Risk Factor:	20 pts out of	f 20	Excellent	10% Factor			20	0.0%
Determine Earnings Predictal Gross Margin	2007 23.34%	2008 19.19%	2009 55.75%	2010 58.36%	2011 57.70%	TTM 56.22%	AVERAGE 45.1%	STDEV 18.5%
Consistency/quality check		0	1	1	0	0	2	
Net Margin	7.15%	3.04%	4.00%	8.83%	10.65%	10.67%	7.4%	3.3%
Consistency/quality check		0	1	1	1	1	4	
Earnings	\$0.87	\$0.43	\$0.52	\$1.24	\$1.62	\$1.80	1.08	0.57

Determine Earnings Predictab Gross Margin	2007 23.34%	2008 19.19%	2009 55.75%	2010 58.36%	2011 57.70%	TTM 56.22%	AVERAGE 45.1%	STDEV 18.5%
Consistency/quality check		0	1	1	0	0	2	
Net Margin	7.15%	3.04%	4.00%	8.83%	10.65%	10.67%	7.4%	3.3%
Consistency/quality check		0	1	1	1	1	4	
Earnings	\$0.87	\$0.43	\$0.52	\$1.24	\$1.62	\$1.80	1.08	0.57
Consistency/quality check		0	1	1	1	1	4	
Cash from Ops	\$1,331.22	\$1,258.70	\$1,389.00	\$1,704.90	\$1,612.40	\$1,612.60	\$1,484.80	181.63
Consistency/quality check		0	1	1	0	1	3	
Earnings Predict. Factor:	13 pts out o	f 20	Above Average	3% Factor			13	0.0%

Katsenelson Absolute PE Valuation Model

Earnings Growth	25.00%	25.31
Dividend Yield	1.49%	1.00
		=
Adjusted Base PE		26.31
		х
Business Risk	Excellent [1 +	- (1 - 0.94)]
Premium/Discount Factor:	0.94	X
Financial Risk	Excellent [1	+ (1 - 0.9)]
Premium/Discount Factor:	0.90	X
Earnings Predictability	bove Average [1 +	- (1 - 0.97)]
Premium/Discount Factor:	0.97	=
Adjusted Fair Value PE	25%	31.60

		Exp EPS Grwth Rate	P/E
ı		0%	7.00
		1%	7.65
		2%	8.30
		3%	8.95
		4%	9.60
		5%	10.25
		6%	10.90
		7%	11.55
65	Δ0.	8%	12.20
		9%	12.85
		10%	13.50
		11%	14.15
		12%	14.80
		13%	15.45
		14%	16.10
		15%	16.75
7	4	16%	17.40
		17%	17.90
		18%	18.40
		19%	18.90
		20%	19.40
).50	Δ0	21%	19.90
		22%	20.40
		23%	20.90
		24%	21.40
	•	25%	21.90

Dividend Yield	Add'l P/E Points
0.0%	0.0
0.1%	0.5
0.5%	0.5
1.0%	1.0
1.5%	1.5
2.0%	2.0
2.5%	2.5
3.0%	3.0
3.5%	3.5
4.0%	4.0
4.5%	4.5
5.0%	5.0
5.5%	5.5
6.0%	6.0
6.5%	6.5
10.0%	10.0

10/23/2012

Figures in Millions except per share values

Enter Ticker Refresh CLEAR

Shares Out.	Main. Capex	Normalized Income	Discount Rate	R&D Years	SG&A %	
760.00	\$600.00	\$2,290.00	9%	3	25%	
	\$600.00	\$2,290.00				

Current Price	EPV	Net Reproduction Value	EPV MOS	NCAV	52 Wk High	52 Wk Low
\$45.30	\$27.10	\$9.82	0.0%	\$1.65	\$62.00	\$40.55

Asset Valuation Section

Data: Asset Valuation

Shares Outstanding	760.0
Balance Sheet Assets	\$ 8,308.9
Adjusted Assets	\$ 8,308.9
Total Liabilities	\$ 2,923.9
Total Equity	\$ 5,385.0
Average SGA %	27.9%
Marketing/Brand Value	\$ 3,269.0
R&D Value	\$ -
Cash Needed for Business	\$ 129.7
Interest Bearing Debt	\$ 549.6
Non Interest Bearing Debt	\$ 1,850.5
Excess Cash	\$ 2,263.6

Calculation: Asset Valuation

	I otal	re	r Snare
Tangible BV	\$ 4,931	\$	6.49
Adjusted BV	\$ 5,385	\$	7.09
NCAV	\$ 1,256	\$	1.65
Reprod. Cost of Assets	\$ 11,578	\$	15.23
Reprod. Cost of Assets BV	\$ 8,654	\$	11.39
Total Net Reprod. Cost	\$ 7,464	\$	9.82

Quarterly numbers based of Q3

Quarterly numbers	based on:	Q.
Adjustments:		

Aujustinents.						production
Assets	Вс	ok Value	Fixed BV	Multiplier	As	set Value
Cash & Equivalents	\$	1,501.3			\$	1,501.3
Marketable Securities	\$	996.3			\$	996.3
Accounts Receivable	\$	433.0			\$	433.0
Other Receivable	\$	-			\$	-
Net Receivables	\$	433.0			\$	433.0
Inventories: Raw Materials	\$	974.9				
Inventories: Work in Progress	\$	-				
Inventories: Purchased Components	\$	140.9				
Inventories: Finished Goods	\$	133.4				
Inventories: Other	\$	-				
Inventories Total	\$	1,249.2			\$	1,249.2
Prepaid Expenses	\$	172.9			\$	172.9
Current Defered Income Taxes	\$	216.9			\$	216.9
Other Current Assets	\$	-			\$	-
Total Current Assets	\$	4,569.6			\$	4,569.6
Goodwill, Net	\$	336.7			\$	336.7
Intangibles, Net	\$	117.8			\$	117.8
Intangibles	\$	454.5			\$	454.5
Property/Plant/Equipment - Net	\$	2,444.2			\$	2,444.2
Other Long Term Assets, Total Total Assets	\$ \$	840.6 8,308.9			\$ \$	840.6 8,308.9

EPV Valuation Section

Values for Normalized Income

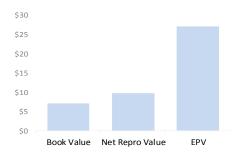
TTM Owner Earnings FCF	\$ 1,839.5
Avg Normalized Income	\$ 1,465.1
Med Normalized Income	\$ 1,465.0
Avg Adj. Income 5 yrs	\$ 1,321.9
TTM Adjusted Income	\$ 2,293.4

Data: EPV

Data. El V	
Cost of Capital	9.0%
Normalized Adjusted Income	\$ 2,290.0
Average Maintenance Capex	\$ 600.0
Interest Bearing Debt	\$ 549.6
1% of sales	\$ 129.7
Cash & Equiv	\$ 2,497.6
Cash - Debt	\$ 1,818.3
Shares	760.00

EPV > Net Repro Value = Moat exists

EPV = Net Repro Value = No Moat EPV < Net Repro Value = Value Destroyer



Calculation: EPV

Cost of Capital Rates	EPV	Pe	r Share	+	Cash - Debt	Per Share
5%	\$ 33,800.0	\$	44.47	\$	35,618.3	\$ 46.87
7%	\$ 24,142.9	\$	31.77	\$	25,961.2	\$ 34.16
9%	\$ 18,777.8	\$	24.71	\$	20,596.1	\$ 27.10
11%	\$ 15,363.6	\$	20.22	\$	17,182.0	\$ 22.61
13%	\$ 13,000.0	\$	17.11	\$	14,818.3	\$ 19.50

Adjustments:

Depreduction

Adjustments:				Re	production
Liabilities & Equity	Book Value	Fixed BV	Multiplier	Lial	bility Value
Accounts Payable	\$ 402.2			\$	402.2
Accrued Expenses	\$ -			\$	-
Accrued Liabilities	\$ 706.8			\$	706.8
Notes Payable/Short Term Debt	\$ -			\$	-
Current Port. of LT Debt/Capital					
Leases	\$ -			\$	-
Other Current Liabilities	\$ 388.4			\$	388.4
Total Current Liabilities	\$ 1,497.4			\$	1,497.4
Long-Term Debt	\$ 549.6			\$	549.6
Capital Lease Obligations	\$ -			\$	-
Deferred Income Taxes	\$ -			\$	-
Total Other Liabilities	\$ 353.1			\$	353.1
Total Liabilities	\$ 2,923.9			\$	2,923.9
Common Stock Equity	\$ 5,385.0			\$	5,385.0
Retained Earnings	\$ 4,935.8			\$	4,935.8
Total Capitalization	\$ 5,934.6			\$	5,934.6
Total Equity	\$ 5,385.0			\$	5,385.0
Total Liabilities & Equity	\$ 8,308.9			\$	8,308.9

10/23/2012

Enter Ticker Refresh

Current Price	NNWC	NNWC %	NCAV	NCAV %
\$45.30	\$0.69	0.0%	\$2.17	0.0%

	1			BV		
Figures in Millions except per share values		BV	CLEAR	Multiplier	Net	Net Value
Cash & Equivalents	\$	1,501.30		100%	\$	2,497.60
Marketable Securities	\$	996.30				
Accounts Receivable	\$	433.00		75%		
Other Receivable	\$	-				
Receivables	\$	433.00			\$	324.75
Inventories: Raw Materials	\$	974.90		50%		
Inventories: Work in Progress	\$	-				
Inventories: Purchased Components	\$	140.90				
Inventories: Finished Goods	\$	133.40				
Inventories: Other	\$	-				
Inventories Total	\$	1,249.20			\$	624.60
Current Assets - Total	\$	4,569.60			\$	4,569.60
Total Assets	\$	8,308.90			\$	8,308.90
Total Liabilities	\$	2,923.90			\$	2,923.90
Shares Outstanding		760.00				760.00

		Total (\$m)	Per Share
Total Current Assets	\$	4,569.60	\$ 6.01
Market Cap & Share Price	34.428E	3	\$ 45.30
Book Value	\$	5,385.00	\$ 7.09
Net Net Working Capital	\$	523.05	\$ 0.69
Discount to NNWC			0%
Net Current Asset Value	\$	1,645.70	\$ 2.17
Discount to NCAV			0%

Please **Enable Macros** to Log in



Disclaimer

Copyright © 2012 Old School Value All Rights Reserved Login

The material from Old School Value, this spreadsheet or any affiliate sites have no regard to the specific investment objectives, financial situation, or particular needs of any visitor. Information, tools and articles published are solely for informational purposes and are not to be construed as a solicitation or an offer to buy or sell any securities or related financial instruments.

References made to third parties are based on information obtained from sources believed to be reliable, but are not guaranteed as being accurate. Visitors should not regard it as a substitute for the exercise of their own judgment. Any opinions expressed in this site are subject to change without notice and Old School Value or any affiliated sites or authors are not under any obligation to update or keep current the information contained herein.

Old School Value, officers, associates or clients may have an interest in the securities or derivatives of any entities from Old School Value or the Old School Value Stock Valuation Spreadsheets referred herein.

Old School Value accepts no liability whatsoever for any loss or damage of any kind arising out of the use of all or any part from Old School Value or any of the tools containing the name Old School Value.

Our comments are an expression of opinion. While we believe our statements to be true, they always depend on the reliability of our own credible sources.